



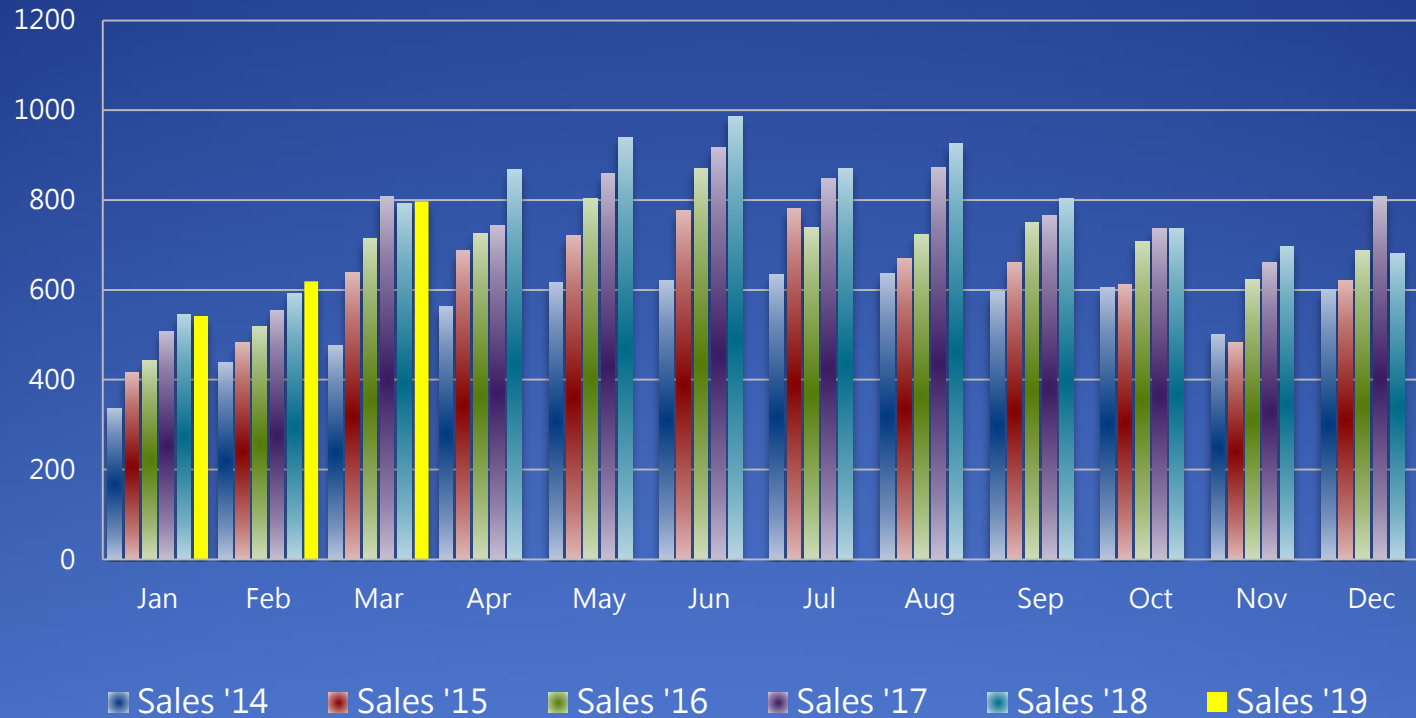
PAR Market Snapshot 04.16.19

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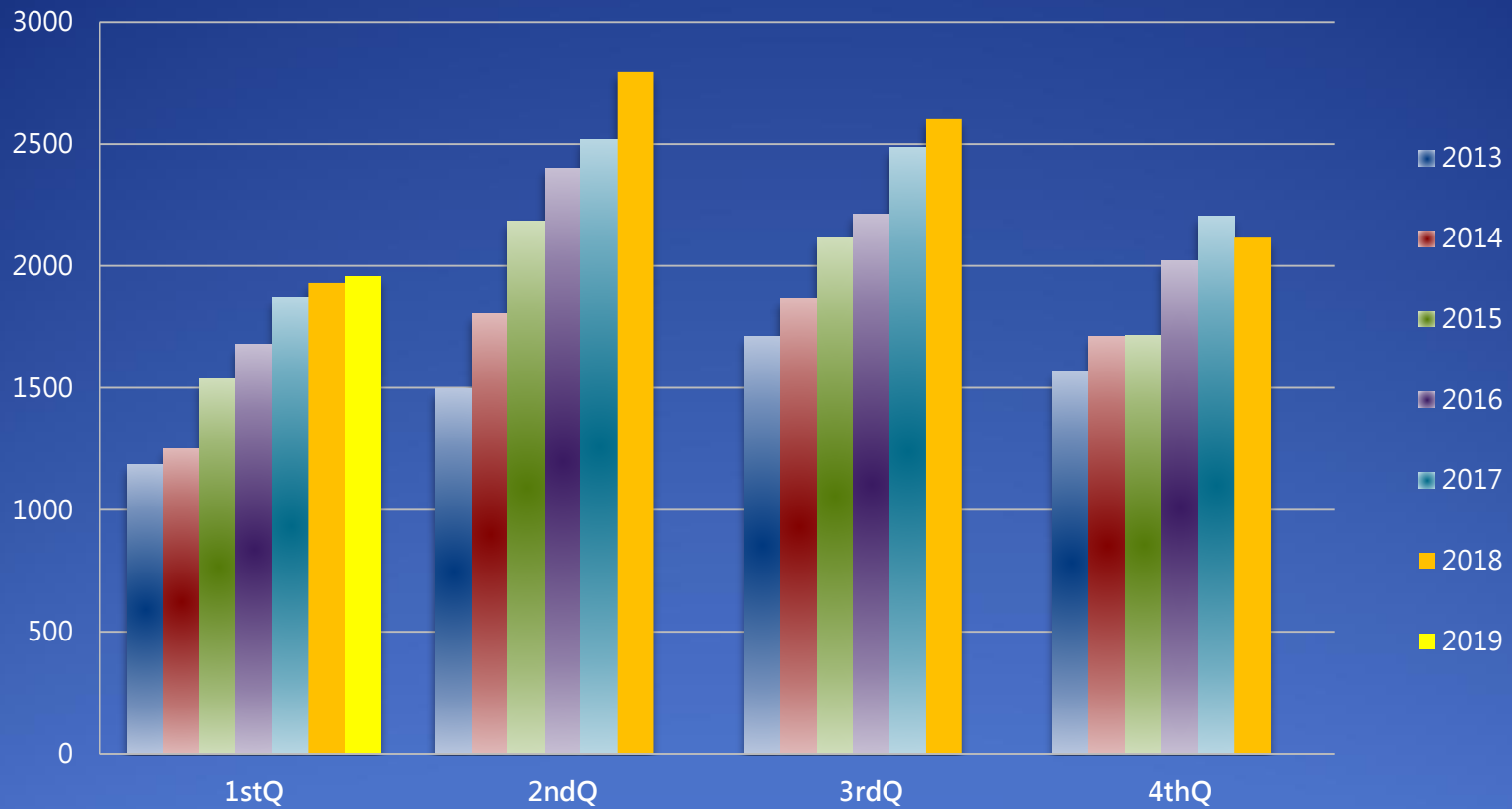
March Market Highlights

- March sales were up 29% compared to February.
- First Quarter sales were just slightly ahead of the same period last year.
- March's combined (residential & condo) DOM averaged 72, two days less than the prior month.
- *Please note: due to the statistically small sample available from which to draw upon, the DOM info for the first three price ranges of the condo market have been combined in the stand-alone DOM graph for condos to present a more meaningful representation.*
- Sales were up across all price ranges in both the residential and condo markets, with the most activity in March occurring in the \$200K - \$299K price range.
- Pending sales for March were 300, up 7% over February.

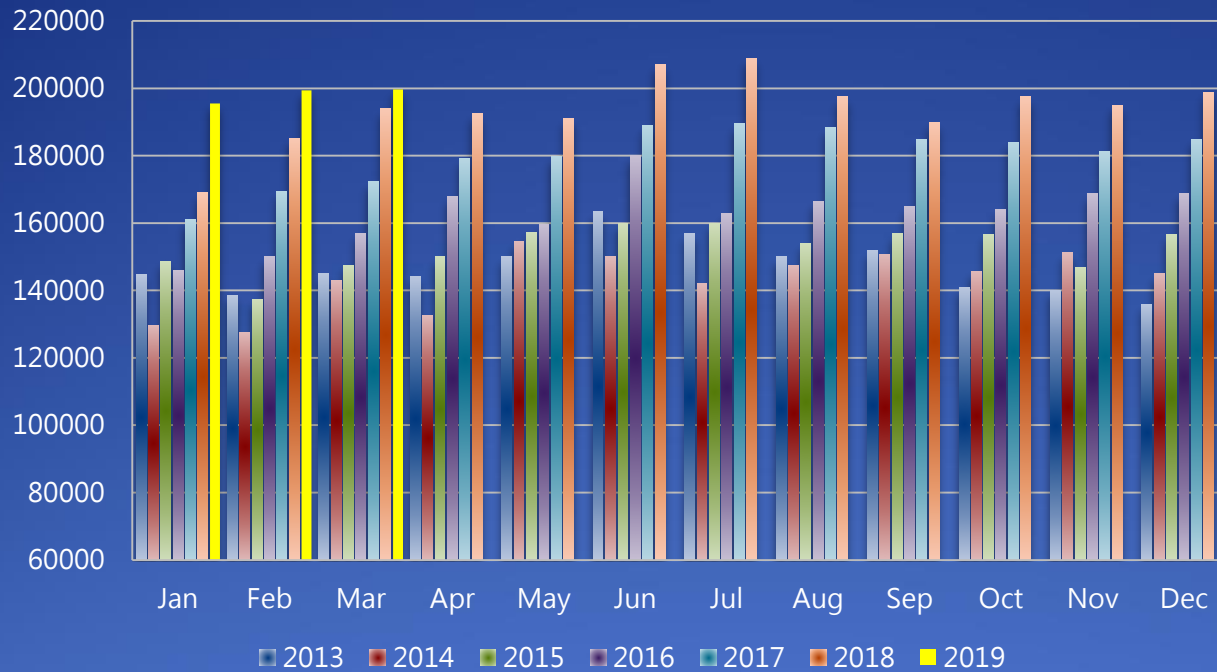
Monthly Sales 2014 - 2019



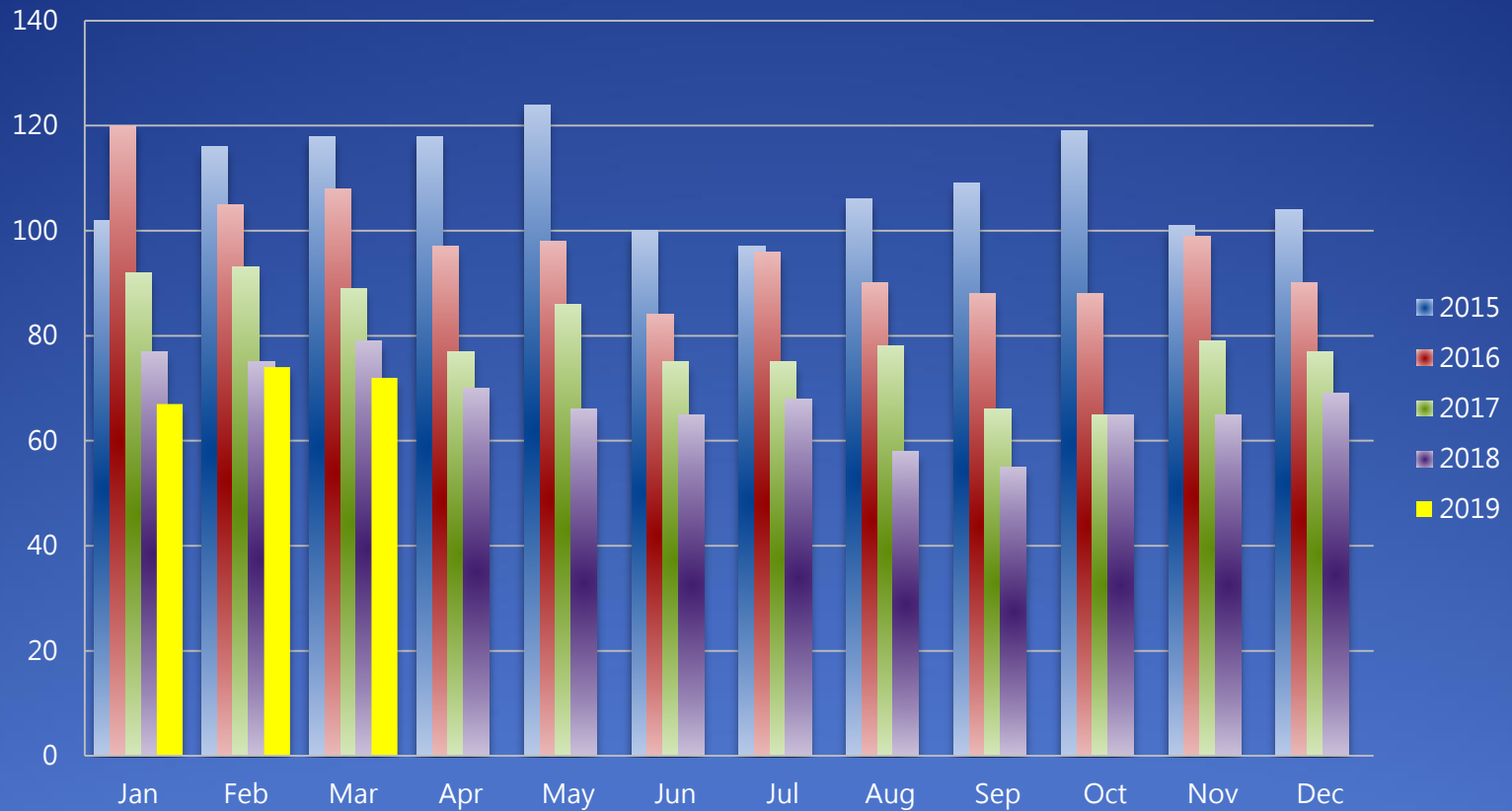
Quarterly Sales 2013 - 2019



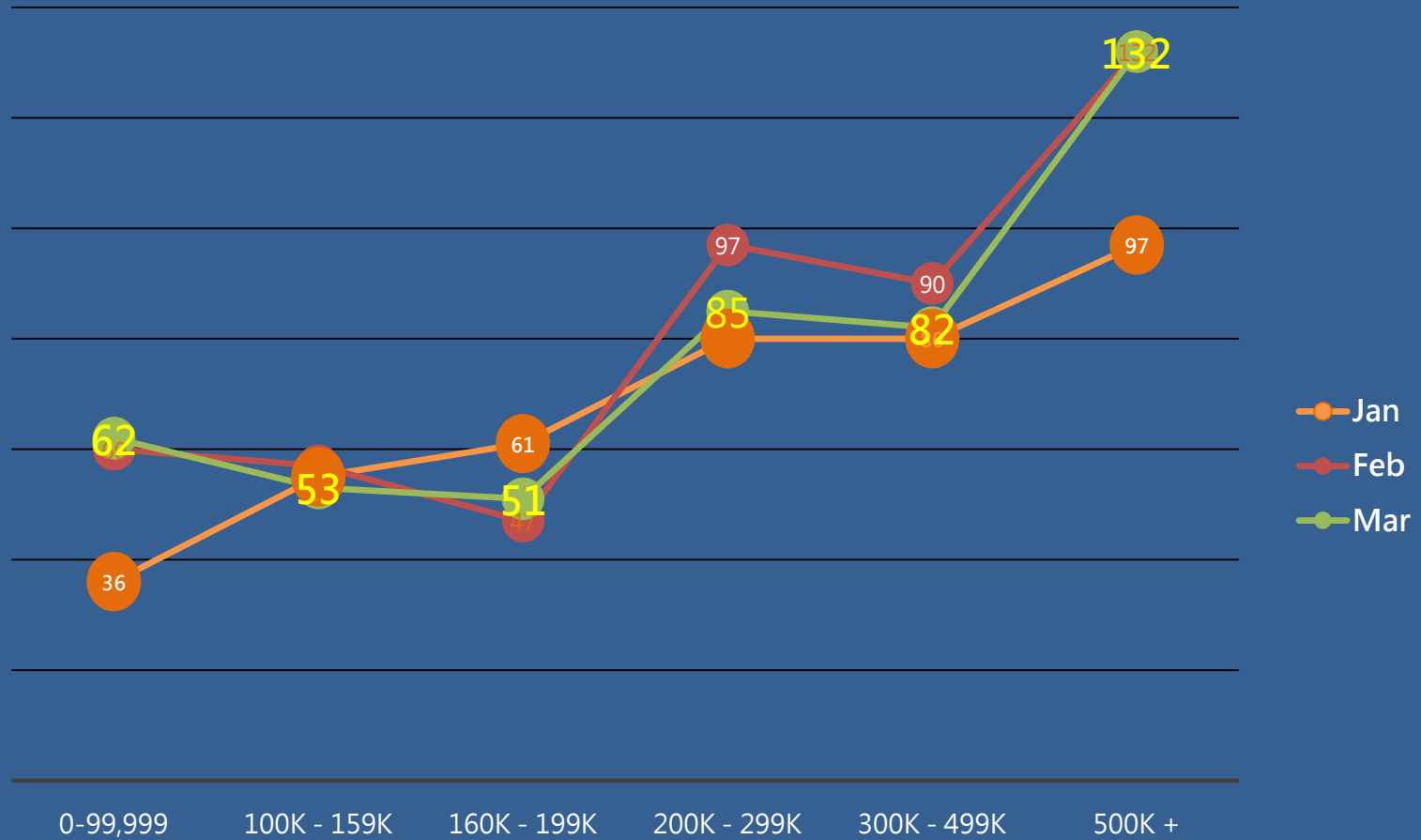
Median Sale Price



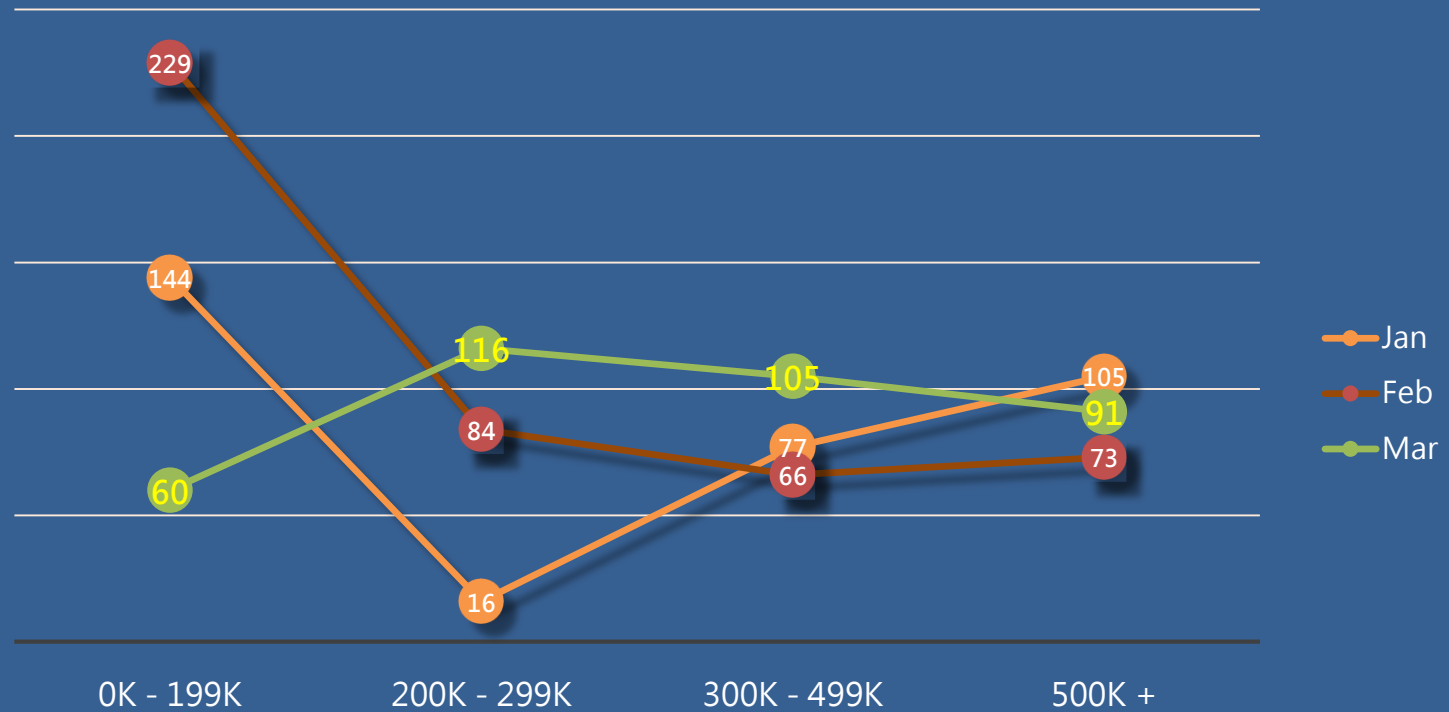
Avg. Days on Market Residential & Condo Combined



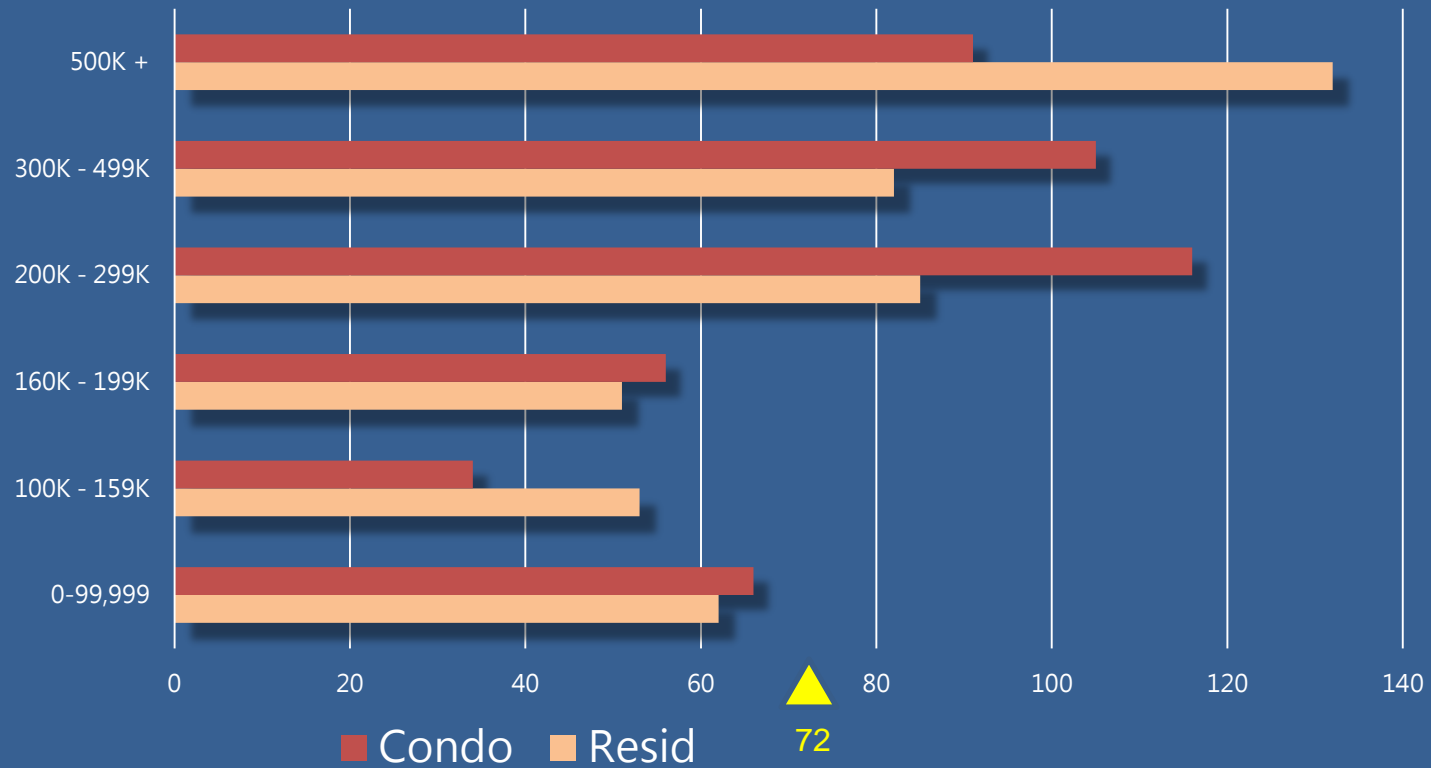
Avg DOM by Price Range Residential



Avg DOM by Price Range
Condo

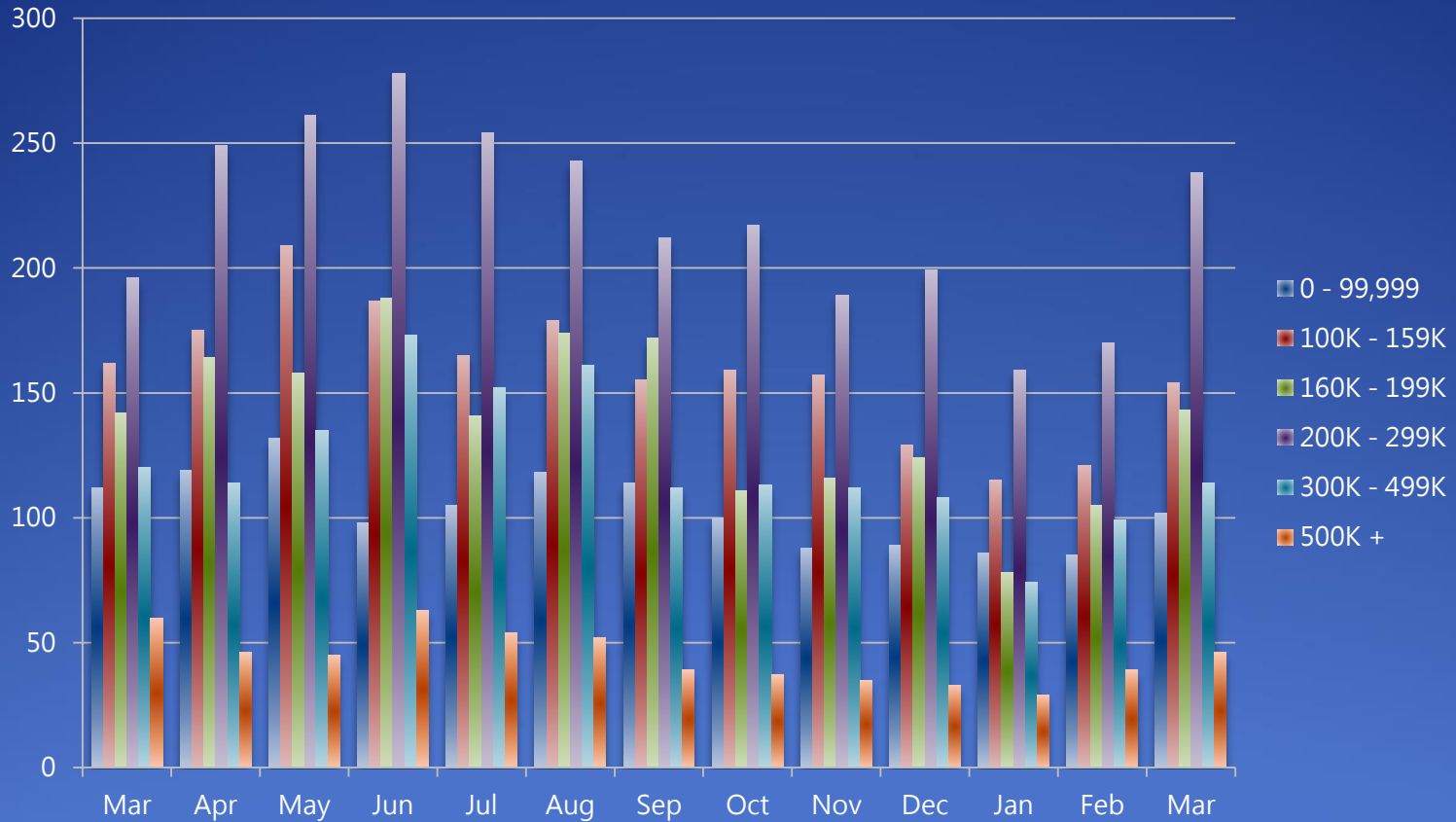


Avg DOM for March

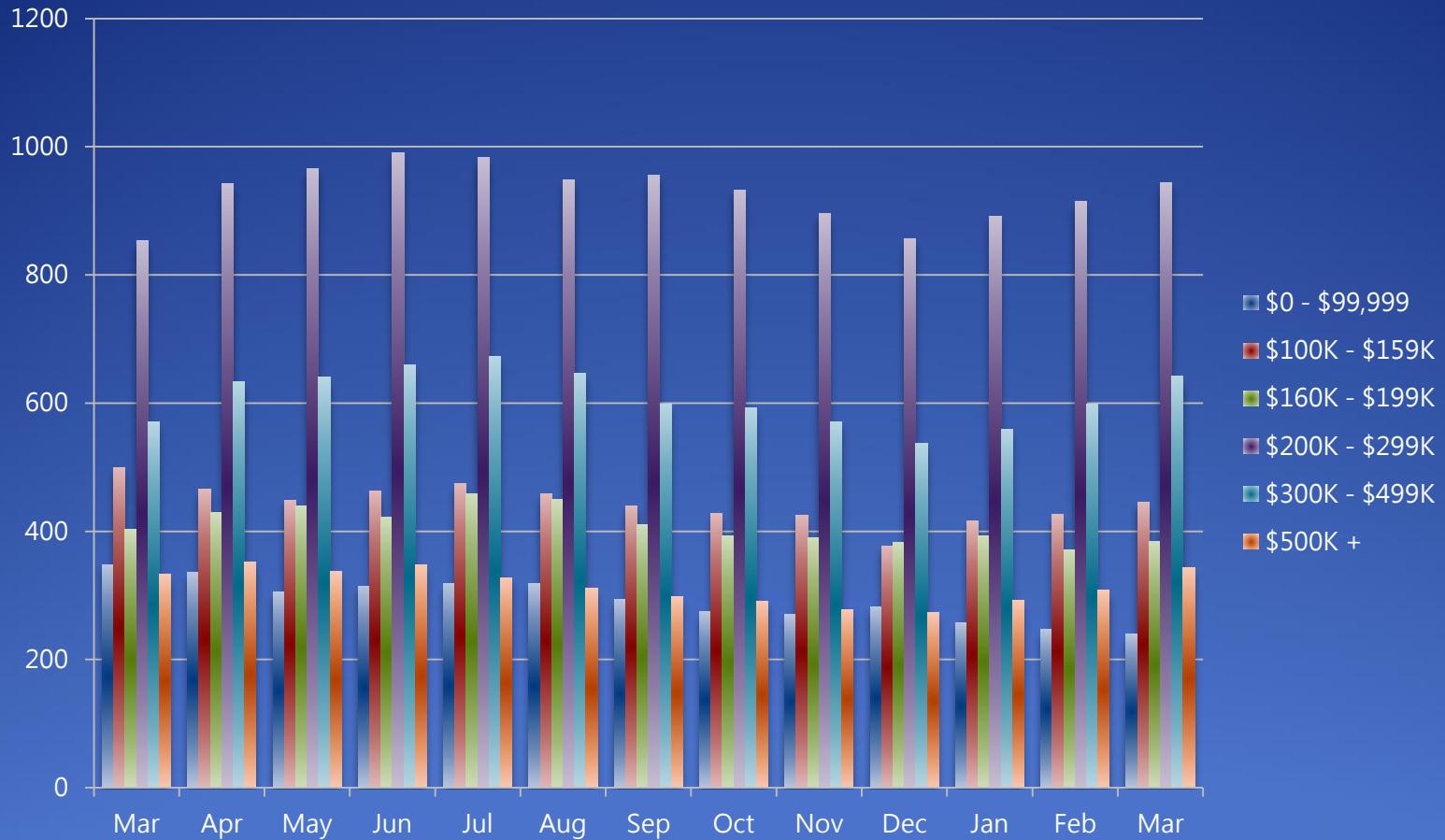


Sales by Price Range

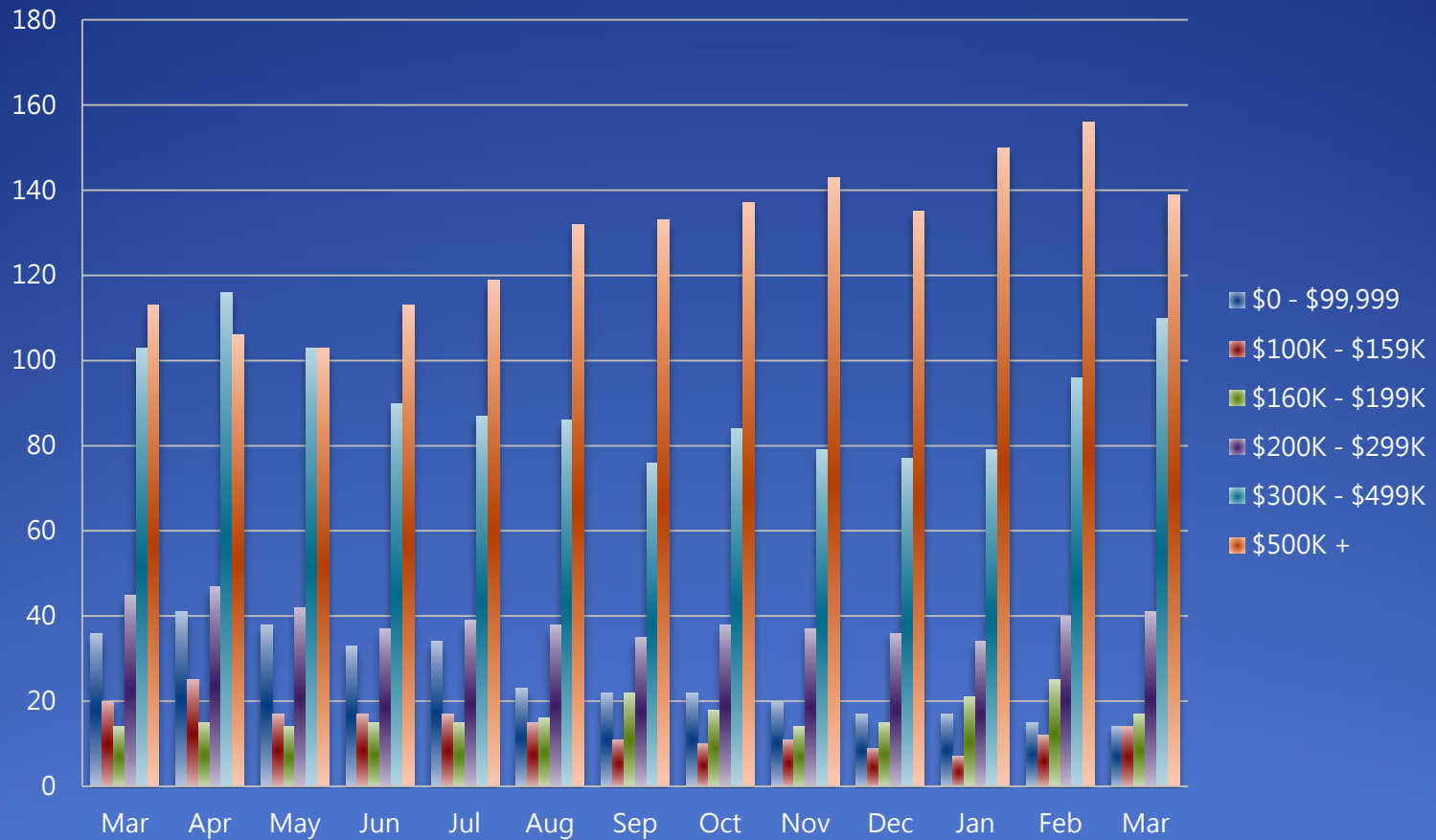
(Residential & Condo)



Single Family Inventory by Price

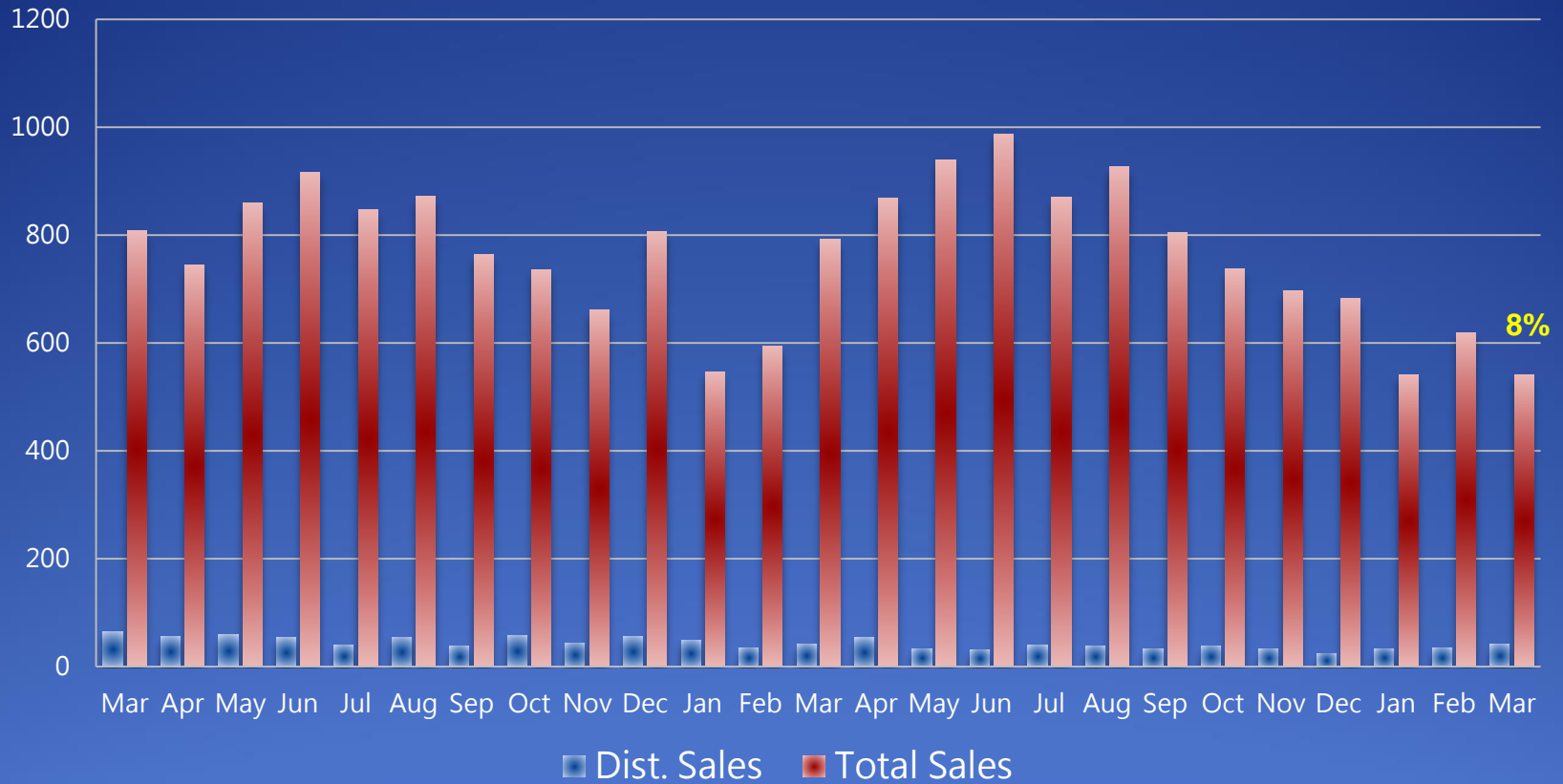


Condo Inventory by Price



Distressed vrs. Total Sales

Mar 17 - Mar '19



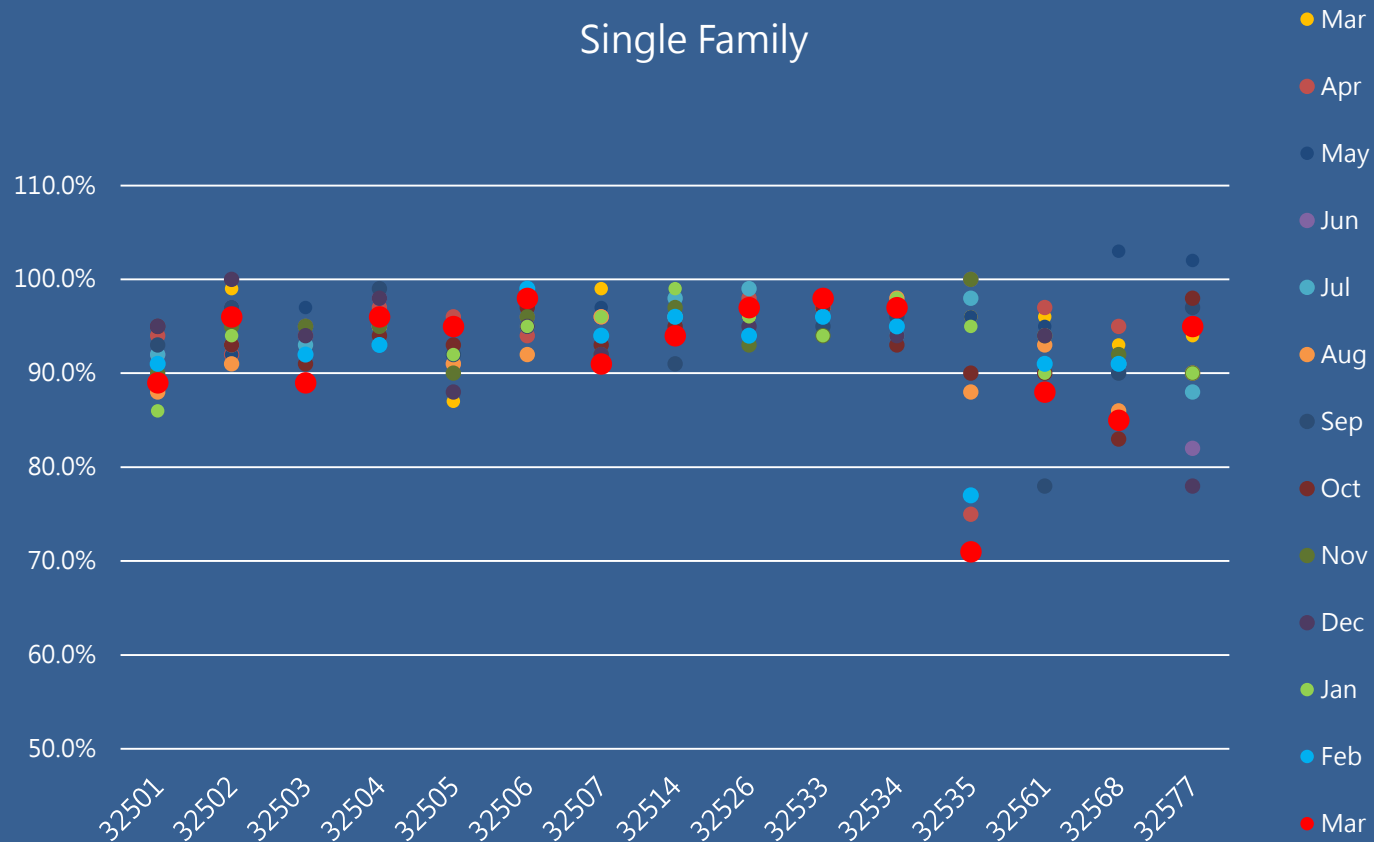
AVERAGE PERCENTAGE OF SOLD VS. LIST PRICE

Single Family & Condo Units

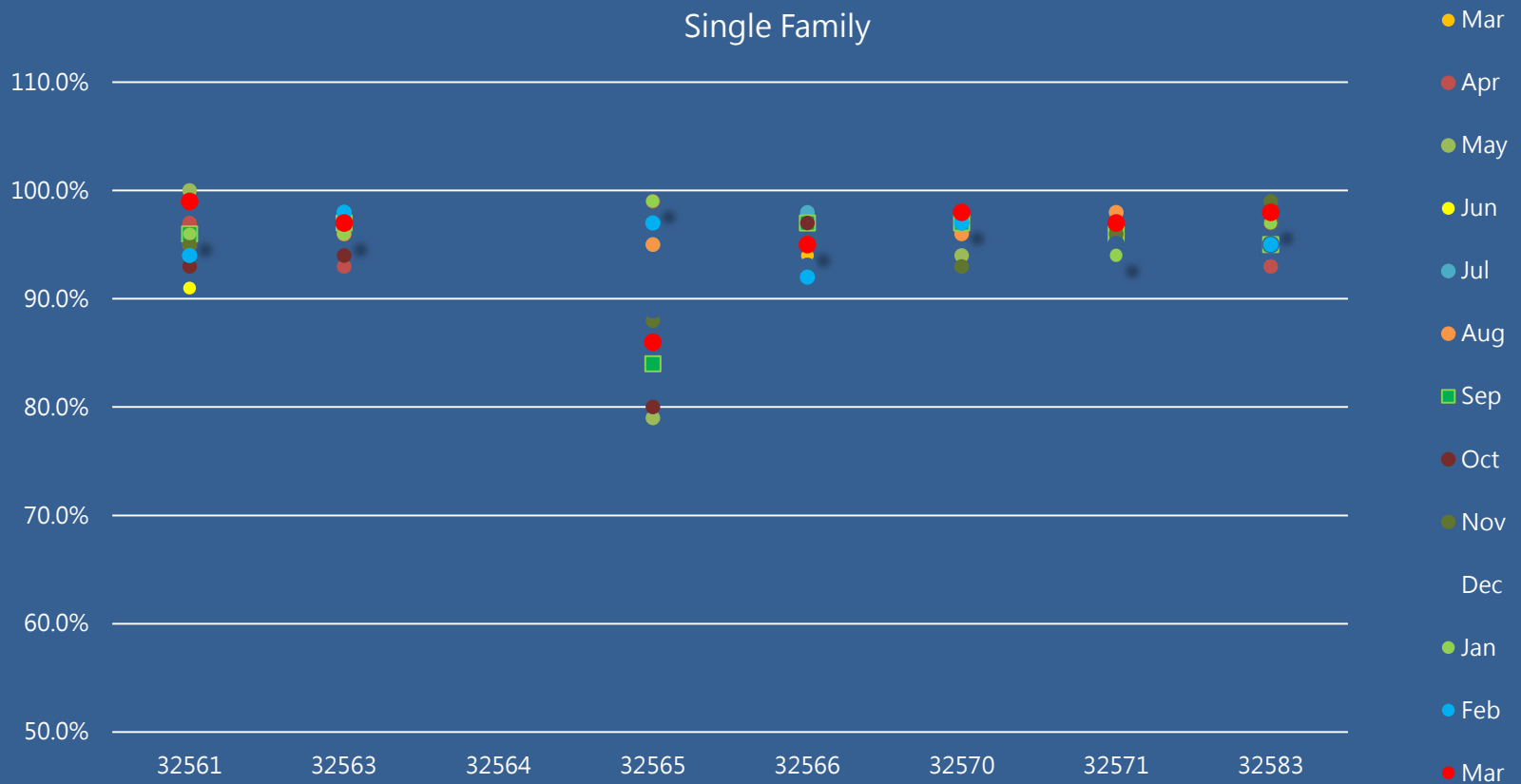
The following slides display the *average* percentage of sale price to original list price of single family and condo units by zip code for the month of March, 2019 for Escambia and Santa Rosa Counties. Distressed properties are not included.

If no marker shows for any given month, no sales were reported in that zip code for that month.

Escambia County Average List to Sale Price Single Family



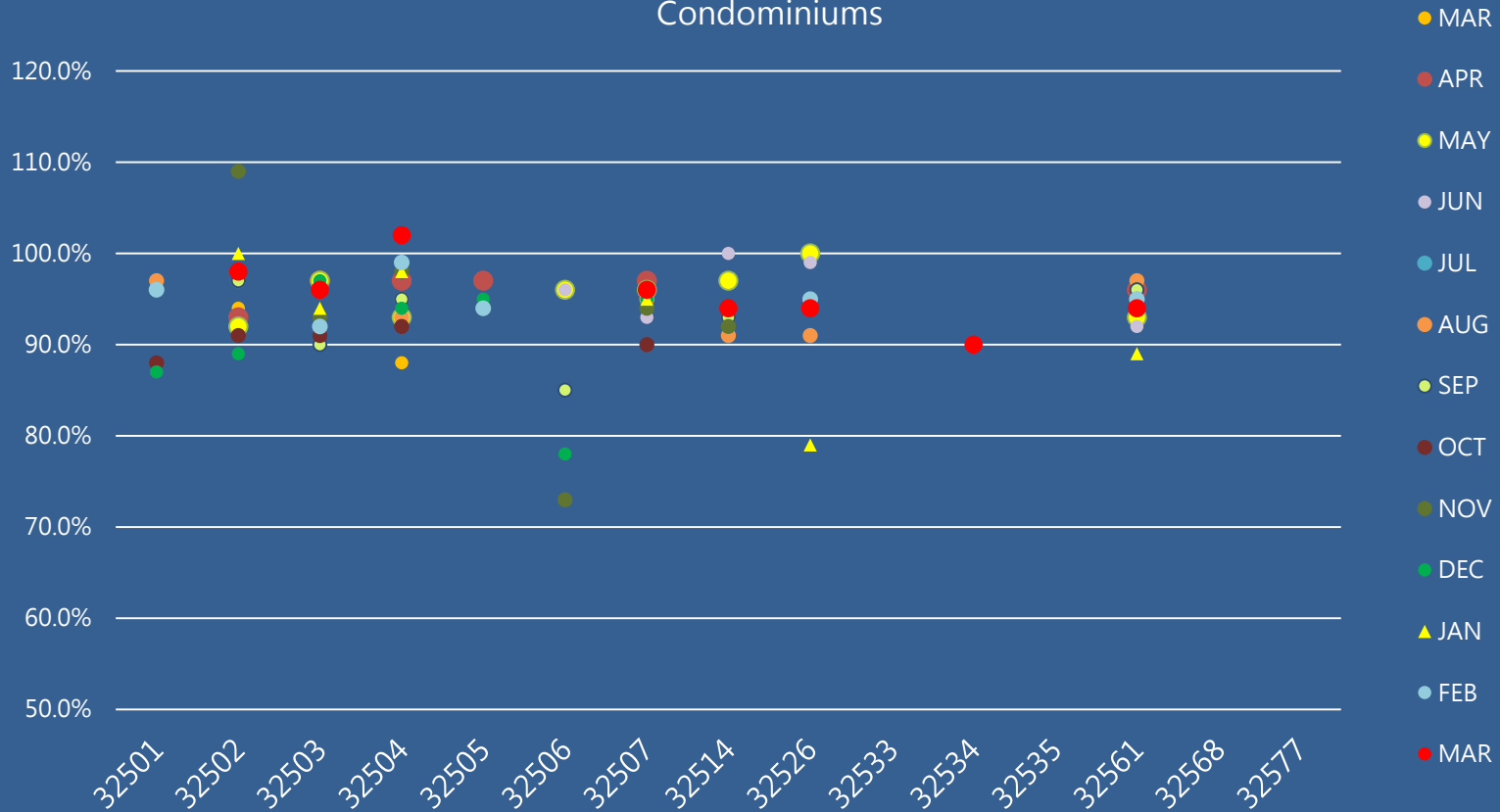
Santa Rosa County Average List to Sale Price Single Family



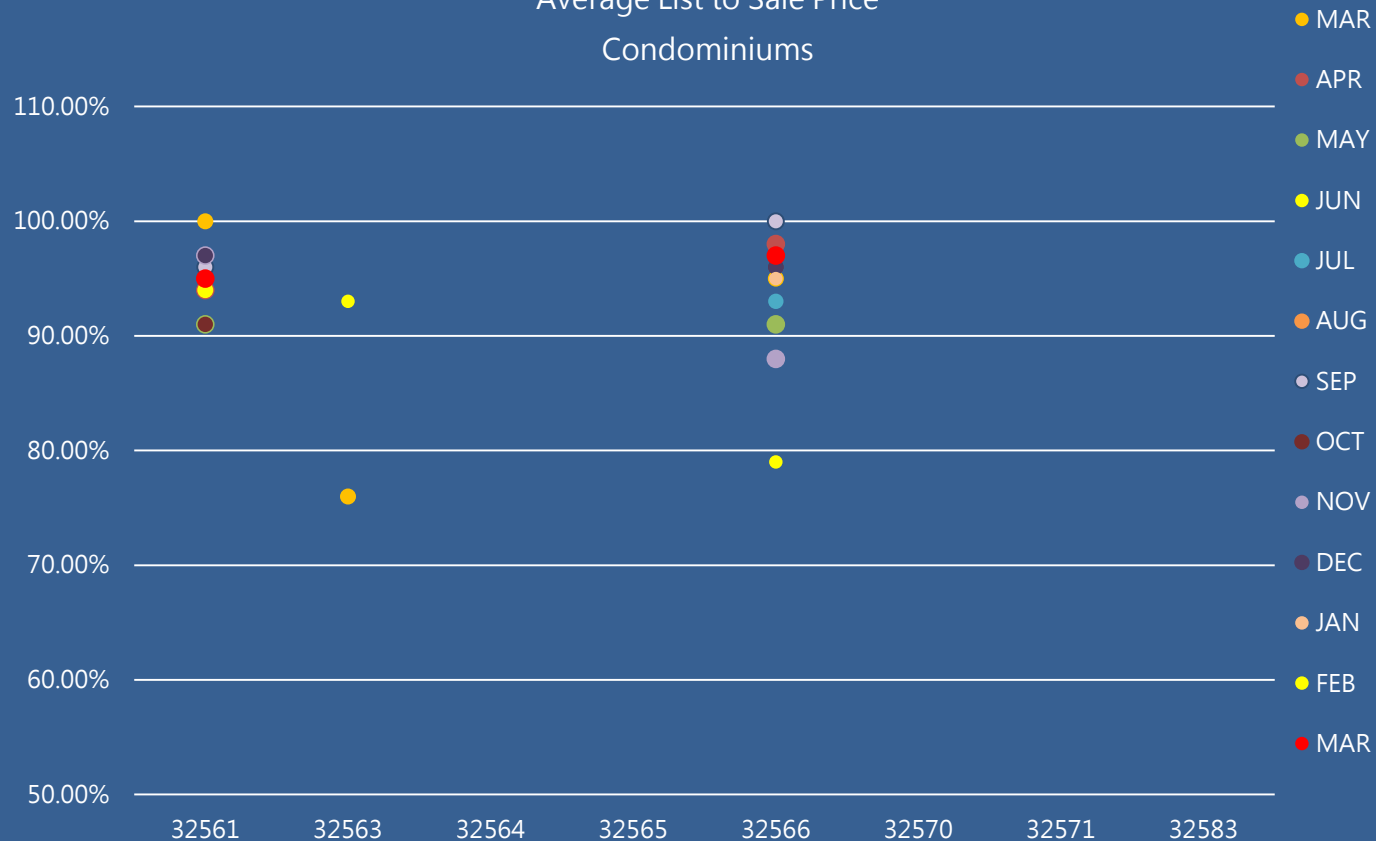
Escambia County

Average List to Sale Price

Condominiums



Santa Rosa County Average List to Sale Price Condominiums



Pending Sales

Mar '15 - Mar '19

