

Pensacola Association of Realtors®
2020 Winner's Circle Application

Name: _____

Firm: _____

Phone: _____

CRITERIA: A maximum of 300 points is possible. To be eligible for the Winner's Circle Award an applicant must have earned at least 200 points. For Part 1, a minimum of 100 points must be earned with at least 20 points in four of the five categories, A through E. In addition, at least 20 points must be earned by all applicants in the Business Activity category.

***All activities must be started on November 1, 2019 and completed by October 31, 2020**

***Please use separate sheets to list activities where required.**

***Applications must be returned by 5pm on November 2, 2020 to: Pensacola Association of Realtors®,**

Attn: Laurie Moritz, 107 West Main Street, Pensacola, FL 32502 or FAX to: (850) 432-2615

email: laurie@pensacolarealtors.org

Part 1 (20 Points minimum in 4 out of 5)

A. Service To Association (Maximum 50 points)

30 Points	President	_____
25 Points	Board of Directors	_____
20 Points	Committee Chairman	_____
10 Points	Committee Member	_____
15 Points	Subcommittee/Vice Chairman	_____
05 Points	Indoctrination Speaker (each session)	_____
	SUBTOTAL	_____

B. Professional Knowledge (Maximum 50 points)

20 Points	NAR Professional Designation (each i.e. CRB, GRI, CRS, etc.)	_____
02 Points	Continuing Education hours (per hour) above licensing requirements, association requirements and designation courses. Please attach list.	_____
25 Points	Designation Course (per completed course)	_____
05 Points	Instructor of Realtor® sponsored seminars/classes (each course)	_____
	SUBTOTAL	_____

C. Community Involvement (Maximum 50 points)

05 Points	Blood Donor (each occasion)	_____
05 Points	Speaker at Committee, Civic, association meetings (each occasion - please list)	_____
05 Points	Chamber of Commerce, Sertoma, Rotary/Civic Club. (Officer or Committee Chair)	_____
	Other Community Activity (Scouts, Church, etc.)	_____
	(Please list each occasion)	_____
	SUBTOTAL	_____

D. Political Involvement (Maximum 50 points)

05 Points	\$20 Fair Share	_____
10 Points	\$99 (1st or 2nd year)	_____
15 Points	Capitol Club	_____
15 Points	Capitol Club Continued (after 4th year)	_____
10 Points	Legislative Days	_____
05 Points	Candidate Screening Panel	_____
05 Points	Other Political Activity (list fund raising, campaign work, etc.)	_____
SUBTOTAL		_____

E. Participation and Support of PAR, FAR & NAR Activities (Maximum 50 points)**Attendance at the following:** (05 points each meeting)

Navy Housing Volunteer	_____
Blue Ribbon Marketing Session	_____
General Membership Meetings	_____
Installation/Awards Banquet	_____
District 9 Conference	_____
FAR/NAR meetings/conventions	_____
SUBTOTAL	_____
PART 1 TOTAL	_____

Part 2 (20 Points Minimum) (Maximum 50 points)**A. Business Activity (Residential)**

Closed Sales Number _____ \$Volume _____

(Minimum Dollar volume must be \$750,000) = 20 Points

Each \$500,000 after entry level = 05 Points

B. Business Activity (Property Manager)

50 Properties Managed = 20 Points

Each Additional 35 = 05 Points

C. Business Activity (Property Appraiser)

50 Residential Appraisals = 20 Points

Each Additional 35 = 05 Points

50 Commercial Appraisals = 20 Points

Each Additional 20 = 05 Points

SUBTOTAL _____

PART 2 TOTAL _____

GRAND TOTAL (Part 1 + Part 2) _____

(Must be at least 200 points)

Broker's Verification:

I hereby certify that the business activity recorded in the business activity category is correct

Broker's Signature

Date